



# Mentoring Program

## Successful Business Building Steps

### Course 7 Module 4 Lesson 5

## Presenter's Template (Blank)

Presenter Name:	
Topic:	
Presentation Length:	60 minutes

#	Outline:	Time Allotted (minutes)
1	<b>Welcome, Agreements Overview &amp; What We Will Do</b> <ul style="list-style-type: none"><li>•</li><li>•</li><li>•</li><li>•</li><li>•</li><li>•</li></ul>	
2	<b>Setting the Stage for the Topic</b>	
3	<b>Open Discussion, Gathering Tapping Content</b>	



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#	Outline:	Time Allotted (minutes)
<b>4</b>	<p><b>TAPPING:</b></p> <ul style="list-style-type: none"> <li>•</li> <li>•</li> <li>•</li> </ul> <p>RETEST / adapt &amp; address new phrases</p> <ul style="list-style-type: none"> <li>•</li> <li>•</li> <li>•</li> </ul>	
<b>5</b>	<p><b>Pivoting to Review/ Debrief and Begin Closing</b></p>	
<b>6</b>	<p><b>Final Closing &amp; Call to Action</b></p>	