



# Mentoring Program

## Successful Business Building Steps

### Course 7 Module 4 Lesson 5 Presenter's Template

Presenter Name:	
Topic:	
Presentation Length:	60 minutes

#	Outline:	Time Allotted
1	<p><b>Welcome, Agreements Overview &amp; What We Will Do</b></p> <ul style="list-style-type: none"> <li>• <i>The Topic</i></li> <li>•</li> <li>•</li> <li>• <b>The Tools</b> (Handouts, Tapping, Support one another)</li> <li>•</li> <li>• <b>Our Intention at the end of this presentation</b></li> <li>•</li> </ul>	<p><b>3-5 Minutes</b></p> <p><i>(This is all about Rapport!)</i></p>
2	<p><b>Setting the Stage for the Topic</b></p> <p>Introduce the topic with the handout and "Stir the Pot"</p> <p>YOU facilitating helping get them in touch with the issues and EGO verdicts.</p>	<p><b>5 Minutes</b></p>
3	<p><b>Open Discussion, Gathering Tapping Content</b></p>	<p><b>10-15 Minutes</b></p>



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4	<p><b>TAPPING:</b> 2 minutes - What is tapping? Why it works. How to do it. SUDs</p> <ul style="list-style-type: none"> <li>•</li> <li>•</li> <li>•</li> </ul> <p>RETEST / adapt &amp; address new phrases</p> <ul style="list-style-type: none"> <li>•</li> <li>•</li> <li>•</li> </ul>	20-25 Minutes
5	<p><b>Pivoting to Review/ Debrief and Begin Closing</b></p> <p><i>Celebrations</i></p> <p><i>What revelations/insights did you have during the session?</i></p> <p><i>What remains to work on?</i></p> <p><i>What action steps are you willing to try now regarding _____?</i></p>	5 Minutes
6	<p><b>Final Closing &amp; Call to Action</b></p> <p><i>Genuine gratitude</i></p> <p><i>What YOU learned</i></p> <p><i>Your Heart's desire to get to know them and work with them</i></p> <p><i>What they can do RIGHT NOW</i></p> <p><i>Prize drawing- permission to call them for feedback</i></p>	5 Minutes