



Mentoring Program

Successful Business Building Steps

Course 5 Module 4 Lesson 3

Assignment 3

“Practice an Enrollment Call”

Practice an Enrollment Call with 2-3 of your Peers

1. How will your peers schedule, receive and complete your forms and schedule an enrollment call?
2. How did it feel to lead your peer through the enrollment call?
3. Was there a place that felt uncomfortable or “sticky” that we can work on?
4. Do you have any PR around the idea of holding an enrollment call?
5. Find the Facebook Thread where I ask you to answer these questions so we can explore the process together!